

# BSML

COMPANY PROFILE



Along with you  
we nurture the future



# Company story

Our story began in 2011. BSVL was founded on the ground of common core values by their founder associates, values dedicated to Renewable Energies. As the threats of climate change have grown, we have been working to help build innovative solutions in how we operate.

BSVL company are mainly mandated by local authorities, industrial groups, funds-providing players or corporations whenever a strong steering is needed regarding renewable energies projects: solar, wind power, hydro and biogas.

A strong co-ordination is duly maintained up to the delivery, including tailor-made, innovative solutions.

Our skillful team (c.20 staff) of associates, stakeholders and free-lancers bring along their global knowledge, inspiration and best practices. Fully aware of the environmental challenges, we keep up to common success.

As we have grown, so have our opportunities to make an inclusive and positive impact in our industry.

Since then, BSVL have also specialized as a recognized independent advisory specialist.

With success as a target, BSVL shoulder their clients and have a strong reputational background when defining needs, sizing out and executing projects.

## Scope of actions

BSVL is definitely a long-range player dealing with large-scale projects in Renewable Energies industry.

Today, we do feel privileged to connect every day with Local, European and Worldwide clients. Our long-sight visions are dedicated to them all.

# BSVL's mission & vision

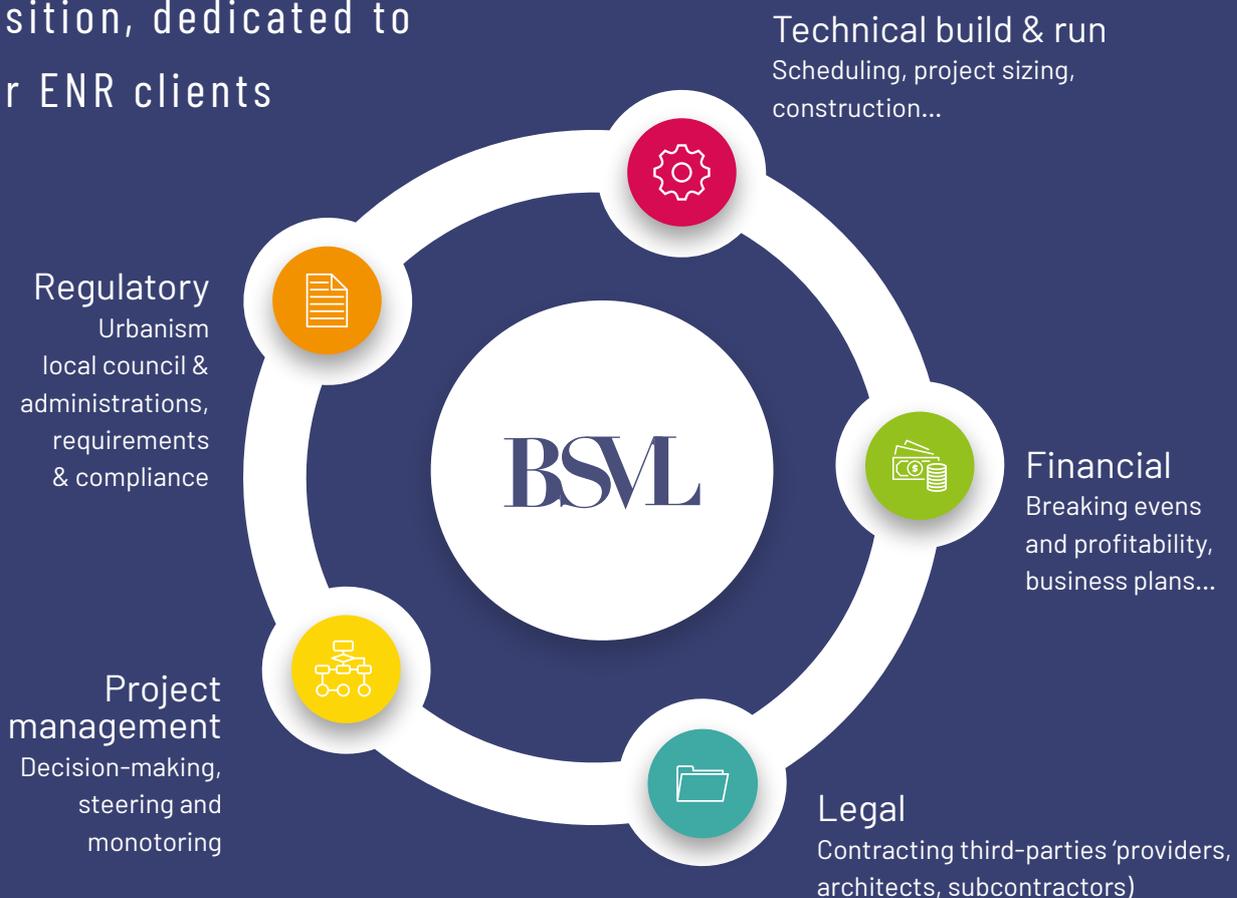
## Our Mission: To Inspire and Nurture the Future

Because our green energies focus is recognized, praised and trustworthy, BSVL stand out and provide premium servicing.

Renewable energies require a time-proven experience and a wide knowledgeable network. Through their long-running connections and impressive track record, BSVL are a major French player in their industry. BSVL also offer a wide range of services with fostered expertise while liaising with premium players for a tailor-made financial and legal advisory.

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A pivotal multi-skilled position, dedicated to our ENR clients



# Our engineering

Our project-holding clients are provided with a global, enhanced approach of project management. Our scope widens through all the issues that should be faced to whenever real success is aimed at.

## Development

- Assessment of technical, environmental and regulatory constraints
- Assessment of local resources
- Assessment of local power generation needs
- Technical sizing and feasibility studies
- Analysis and approval of the financial forecasts (CAPEX, OPEX, BP)
- Scheduling and drafting of a provisional timetable
- Leading the regulatory approval process
- Selection of local experts / co-developers

## Construction

### **Pre-construction phase**

- Preparing the construction site and defining the global cost of the project
- Carrying out all technical studies needed for power plants construction
  - Drafting specification documents and terms of reference
- Negotiating, drafting and closing of agreements with subcontractors
- Kick-off and instructions to subcontractors to launch the construction phase

### **Construction phase**

- Leading and coordinating the members of the construction team present on site
- Audit of compliance of the achieved construction work
- Monitoring the reconciliation between budgeted capital expenditures and actual expenditures incurred
- Monitoring of the provisional schedule and project milestone deadlines
- Assistance in the acceptance and delivery process of power generation infrastructures (audit, claims, reserves, etc.)
- Assistance in respect of the commissioning of the power generation infrastructures

## Operations

- Monitoring plant performance in real time (24/7)
- Maintaining compliance of the infrastructures with investors's objectives and local regulation
- Monitoring the operations and the daily maintenance (safety, quality)
- Inspection of power plants and heavy maintenance



BSVL optimally steer the due considerations related to the **financial objectives** (CAPEX, BP), bringing **real added value** and comfort throughout the project.

A deep knowledge of the renewable energies industry is required and BSVL can rely on its time-proven track records.

BSVL start their actions at the early stages of the feasibility studies whether technical or financial up to the obtention of the administrative authorizations.

BSVL advise in designing the optimal scheme and helps pick the most-adapted technical solutions in order to fulfill the financial, schedule and quality considerations.

BSVL ensure the launch of the project, control the works advancement up to the delivery and power-on. Our on-site tight supervision brings early response before any impairments or mishaps. BSVL also secure the files and trackability of the project.

Our interface is a dashboard that helps centralize, sort and update the whole data blot of the project. A dedicated, pinpointed monitoring targets the ongoing budget lines and feeds the leadtime.

Through their connections among the green energies sector, BSVL stand out and provide premium counseling.



# Our trademark renewable energy focus on methanisation

BSVL company are mainly mandated by local authorities, funds-providing players or corporations whenever a strong steering is needed regarding renewable energies projects: solar, wind power, hydro and biogas.

There's a growing concern that we've become too dependent on natural resources and that we're depleting them at the expense of future generations.

Sustainability, a strong focus at BSVL's, refers to the idea of providing for the needs of today while ensuring enough energy-efficient resources for a sustainable future.

Methanisation as a process is outstanding as it provides many outcomes to value the gas that will be generated. Running a methanisation site can address needs for gas, heat or electricity.

The methanisation industry, a market segment with structural needs, is crucial in the renewable energies business.

Any source of organic materials can be turned into energy. A close-up attention should be paid to the global strategy and the methane-generation potential of the selected inputs. Indeed, a methanisation unit is all about an industrial site whose running requires essential design and relevant technical audits.

BSVL is a firm player when dealing with first-class experience agricultural & green energy secured projects.



Our track record features an impressive 313 MW generated from the plants and farms we steered to success. Among them, ambitious large scale livestock farming and green energy projects, pushing methane-generative plants into a distinctive positioning.

As the food segment and green energy production have become highly strategic and strongly correlated, we believe in livestock & power system.

Methane generation shall offer profitable equity investment consideration, secured through a business model combining livestock project and green energy production supported by prices regulation and long term feed in tariff. Not to mention it shall help investors meet their ESG goals with positive social and environmental impact.

As we have grown, so has our willingness to make an inclusive impact a common green thread.





BSVL is running the construction of a plant using cogeneration and solar technologies (France - 2019)

## Our people & management structure

### **Virginie LECERCLE**

CEO at BSVL

Degrees in Legal & Urbanism Background - IAE Caen, France

### **Bagdad SEHLA**

Director at BSVL

Degrees at Paris Dauphine & Sciences Po Paris  
ICH France - Construction and Real Estate

## Our client, creds & references

Our institutional website shall provide for valuable information, visuals and further content [www.bsvl-groupe.com/](http://www.bsvl-groupe.com/)

Whatsoever we're incredibly proud of the recognition we've received over the years. Each of these closings, buildings or achievements demonstrate our firm commitment to be an interlocutor of choice.



# BSVL key values & cornerstones

At BSVL, we have always believed in the importance of building a great, enduring company that strikes a balance between profitability and modern cornerstones.

Our business requires time-proven experience and wide networking. Through their premium connections, BSVL stand out and provide secure, updated servicing. We nurture long-standing relationships and build global support to create a new sustainable, transparent and qualitative network.

We are dedicated to making our clients, partners and stakeholders proud.



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